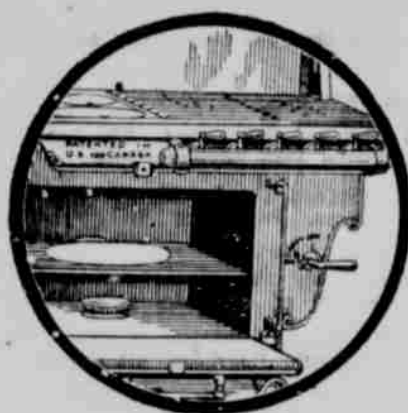


# UNIVERSAL FACTORY DEMONSTRATION

## September 27 to October 2, Inclusive

A representative from the **UNIVERSAL** factory will be here for this Special Factory Demonstration. Every housewife who is interested in efficient household engineering should take advantage of this opportunity to have the Factory Representative tell you about the special features for Economy and Labor Saving which the **UNIVERSAL** contains. You may not need a new stove now but come anyway and hear about it.



### MAKE YOUR OWN TERMS

That's one of the features of the Wonderful Factory Demonstration of the Universal Combination Ranges.

Responsible parties can make own terms as regards future payments provided they are reasonable. Never again such an offer as this. Come tomorrow.

## FREE! 42-PIECE SET \$15 CHINA WARE FREE!

During this demonstration the the **UNIVERSAL** Factory will furnish

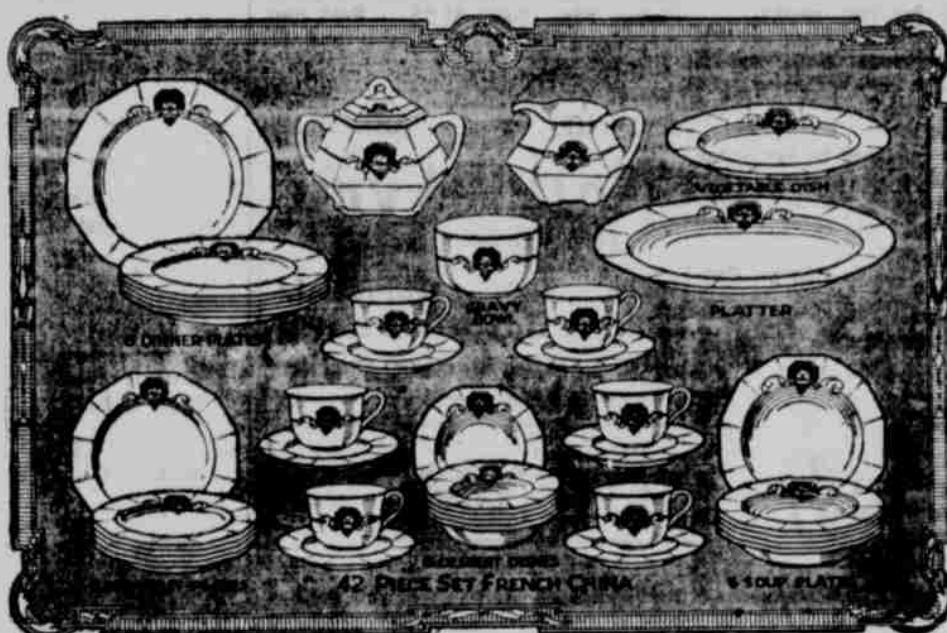
### ABSOLUTELY FREE

with every **UNIVERSAL** Stove sold, one of these unusually valuable 42 piece sets of French China.

The pattern is exceptionally neat and attractive.

GOOD ONLY DURING THIS SALE

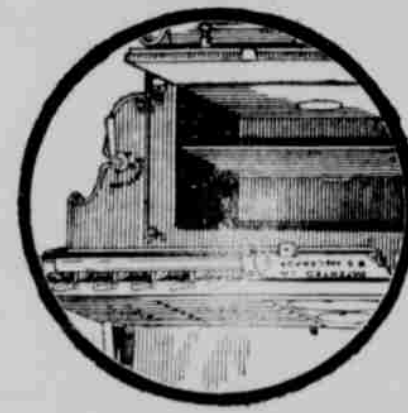
This 42-Piece Set Given Free During Demonstration Only



This splendid piece of China-ware containing just the pieces a housewife wants. Consists of the following pieces:

- 6 DINNER PLATES
- 6 LUNCH PLATES
- 6 CUPS
- 6 SAUCERS
- 6 SOUP OR BREAKFAST DISHES
- 6 DESERT DISHES
- 1 SUGAR
- 1 CREAMER
- 1 PLATTER
- 1 ROUND VEGETABLE DISH
- 1 GRAVY BOWL

This 42-Piece Set Given Free During Demonstration Only



### Your Old Stove Taken In Exchange

That's exactly what we'll do during this Factory Demonstration of the **UNIVERSAL**—take in your wasteful, broken-down old stove and on the strength of it make you a liberal allowance on your new purchase. An opportunity. Grasp it. Come to sale sure.

## Also Free Drawing Saturday -- October 2 -- 3 P. M.

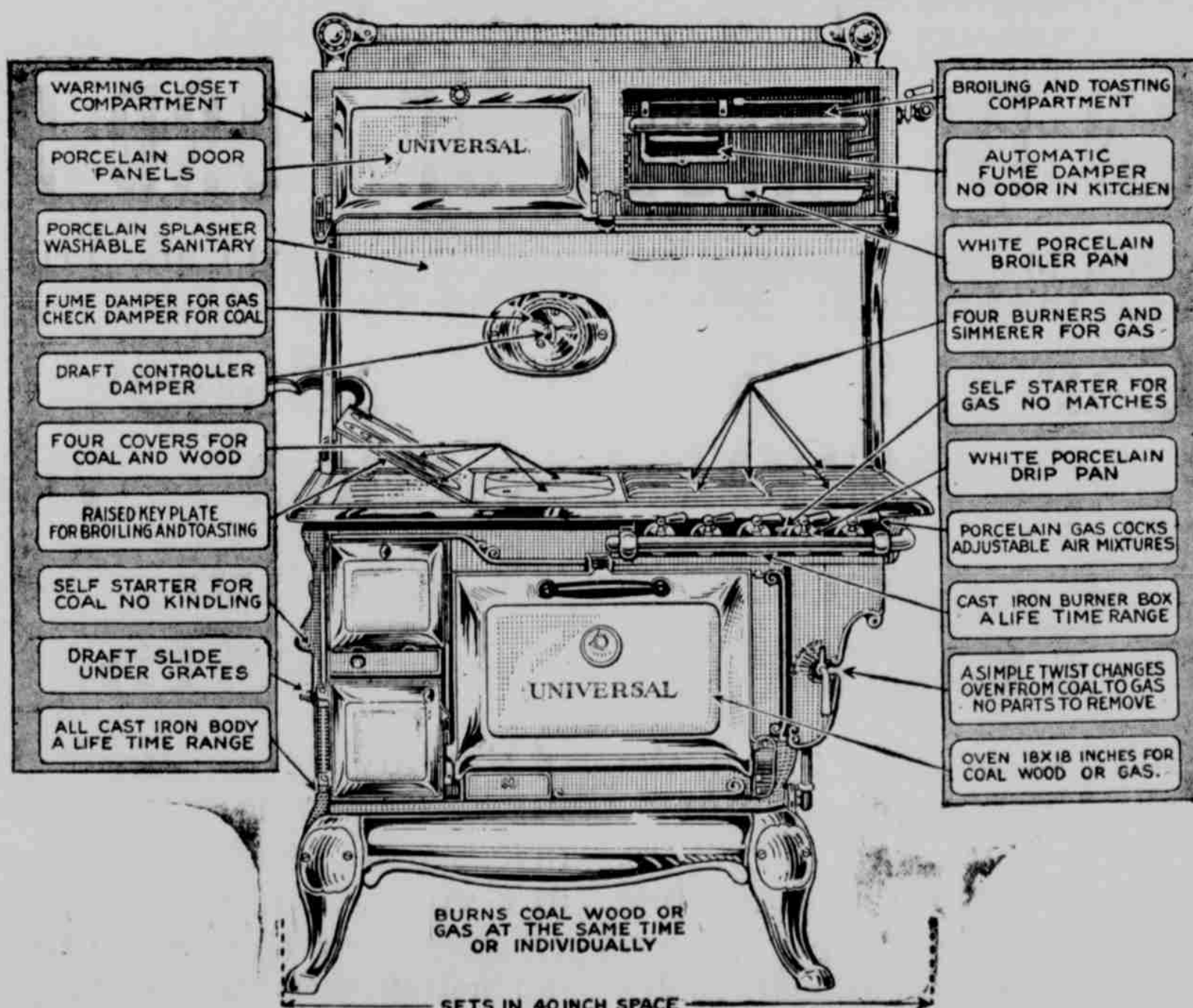
COME! You'll Be Under No Obligation To Buy!

EVERY ADULT IS ENTITLED TO ONE TICKET ABSOLUTELY FREE FOR ONE SET OF \$15.00 SET OF CHINA WARE ILLUSTRATED ABOVE. IF YOU HAVE NO TICKET FOR THIS FREE DRAWING, CALL AT OUR STORE AND WE WILL CHEERFULLY FURNISH YOU WITH ONE.

YOU NEED NOT BE A CUSTOMER OF THIS STORE NOR PURCHASE ANYTHING TO PARTICIPATE IN THIS FREE DRAWING.

### 30 Days Trial

YOU CAN USE ANY **UNIVERSAL** BOUGHT DURING THIS TIME FOR 30 DAYS; THEN, IF YOU'RE NOT SATISFIED LET US KNOW; WE WILL TAKE IT BACK AND REFUND ENTIRE PURCHASE PRICE. YOU WILL HAVE HAD THE USE OF IT FOR 30 DAYS FREE.



EVEN THOUGH YOU MAY NOT BE IN NEED OF A NEW STOVE AT THIS TIME, IT WILL AFFORD US GREAT PLEASURE AND WILL BE WORTH YOUR TIME TO HAVE THE FACTORY REPRESENTATIVE DEMONSTRATE THE REALLY WONDERFUL **UNIVERSAL** STOVES.

NO EMPLOYEE OF THIS STORE NOR OF THE FACTORY MAY PARTICIPATE IN THIS DRAWING.

### \$5.00 Deposit

\$5.00 DEPOSIT WILL HOLD ANY **UNIVERSAL** YOU SELECT FOR FUTURE DELIVERY AND ENTITLES YOU TO ALL SPECIAL INDUCEMENTS OF THIS SALE.

# E. C. CLAPP'S HARDWARE

ALMA - - - MICH.